eFlash: Contractual Information for Partners

Phase-in | General Availability Wi-Fi 6 OAW-AP1331 and OAW-AP1301H

EF-Phase-in-N185-EN – 08-Oct-2021   Effective date: 01-Nov-2021

Expanding the Alcatel-Lucent OmniAccess® Stellar Wi-Fi 6 portfolio: Introducing Alcatel-Lucent OmniAccess Stellar Wi-Fi 6 AP1331, premium mid-range access point (OAW-AP1331), and Alcatel-Lucent OmniAccess AP1301H, hospitality access point (OAW-AP1301H), effective November 1, 2021.
Wi-Fi 6 (IEEE 802.11ax standard) continues to enable enterprise WLAN networks, that demand high-performance and high-density wireless LAN services with greater efficiency. Wi-Fi 6 is compatible with existing and newer Wi-Fi clients.

Product and services updates

OmniAccess Stellar AP1331 (OAW-AP1331) Wi-Fi 6 indoor access point

This next generation OmniAccess Stellar access point provides faster speeds, and more capacity, including Wi-Fi 6 capabilities such as OFDMA, MU-MIMO, 1024-QAM, TWT, and BSS Coloring.
The OAW-AP1331 indoor access point enables a secure network for the Internet of Things (IoT) with:

- Dual radio - 2.4GHz 4x4/ 5GHz 4x4
- Dual 5GigE uplinks, POE IEEE 802.3bt/at compliant, for high resilient network designs
- Dedicated full-band scanning radio for improved RF control and security
- Integrated BLE/Zigbee radio expands on IoT endpoint connectivity and applications such as location analytics and building automation services
- Supports reduced radio emission standards for healthcare, specifically EN 60601-1-1 and EN 60601-1-2

OmniAccess Stellar AP1301H (OAW-AP1301H) Wi-Fi 6 indoor access point

The OmniAccess Stellar AP1301H brings unparalleled experience for connectivity, coverage, and performance for in-room applications such as hotels, classrooms, dormitories, clinics, remote office/home office, and more.
The OAW-AP1301H indoor Wi-Fi 6 access point delivers capabilities including OFDMA, MU-MIMO, 1024-QAM, TWT, BSS Coloring, and efficient network connectivity with:

- Dual radio - 2.4GHz 2x2/ 5GHz 2x2
- 1x GigE uplink, POE IEEE 802.3at/af compliant
- 4x GigE downlinks, with one providing POE PSE up to 802.3af for in room IP telephony etc.
- Integrated BLE/Zigbee radio expands on IoT endpoint connectivity and applications such as location analytics and building automation services
- Pair of RJ45 pass-through ports simplifying in-room wiring for analog phones

The OmniAccess Stellar WLAN solution is designed using an industry-proven distributed intelligent control architecture, delivering enterprise-grade Wi-Fi, security, and scalability. OmniAccess Stellar WLAN can be deployed in Wi-Fi enterprises on premises using the Alcatel-Lucent OmniVista® 2500 Network Management System, or in cloud-mode using the Alcatel-Lucent OmniVista® Cirrus Network Management as a Service, or in Wi-Fi Express mode using a built-in web interface, out-of-the-box eliminating operational overhead.

Estimated target release dates:
- OmniAccess Stellar AWOS version 4.0.4 – December 2021
- OmniVista 2500 (Enterprise managed) version 4.6R2 – December 2021
- OmniVista Cirrus (Cloud managed) version 4.6.2 – December 2021

Professional services
ALE provides a complete range of services to ensure successful and optimal integration of Alcatel-Lucent Enterprise network technologies, including OmniAccess Stellar WLAN, in your customers' infrastructure and business.
Professional services include:
- Plan and design: Network consulting, Wi-Fi passive and active surveys, low-level design, design validation
- Integrate and deploy: Wi-Fi network deployment assistance, optimised upgrade for WLAN, project management, resident engineer
- Assess and migrate: LAN and WLAN network configuration audit, health check WLAN, network/solution migration
- Mentoring services: Complete OmniAccess Stellar WLAN deployment assistance for technical resources ramp-up and autonomy

All requests for Professional Services must be executed from the ALE MyPortal Website Welcome page, through the **QUICK ACCESS**/**Professional Services Offer request link**.

Commercial structure and pricing changes

Part number	Description	WWPL List Price (USD)	WWPL List Price (€)	Sales category	Service category
OmniAccess Stellar access points					
OAW-AP1331-RW	OmniAccess Stellar Indoor AP1331. Dual radio 2.4/5Ghz 4x4+4x4 802.11ax, with integrated omni antenna. 1x1 scanning and BLE radio. 2x 5GE up, 1x RS-232 Console, USB, 48V DC. AP mount to be ordered separately. Not for use in US, Egypt, Israel, Japan.	$1495	€ 1360	I	02
OAW-AP1331-ME	OmniAccess Stellar Indoor AP1331. Dual radio 2.4/5Ghz 4x4+4x4 802.11ax, with integrated omni antenna. 1x1 scanning and BLE radio. 2x 5GE up, 1x RS-232 Console, USB, 48V DC. AP mount to be ordered separately. Restricted Regulatory Domain: Egypt, Israel.	$1495	€ 1360	I	02
OAW-AP1331-US	OmniAccess Stellar Indoor AP1331. Dual radio 2.4/5Ghz 4x4+4x4 802.11ax, with integrated omni antenna. 1x1 scanning and BLE radio. 2x 5GE up, 1x RS-232 Console, USB, 48V DC. AP mount to be ordered separately. Restricted Regulatory Domain: US.	$1495	€ 1360	I	02
OAW-AP1301H-RW	OmniAccess Stellar Indoor AP1301H. Dual radio 2.4/5Ghz 2x2 802.11ax, with integrated omni antenna. 1x GbE uplink, 4x GbE downlink (1 PSE), RJ45 passthrough pair, BLE/Zigbee radio, 1x USB and 1x 48V DC. Unrestricted Regulatory Domain. Not for use in US, Egypt, Israel, Japan.	$495	€ 450	I	02

OAW-AP1301H-ME	OmniAccess Stellar Indoor AP1301H. Dual radio 2.4/5Ghz 2x2 802.11ax, with integrated omni antenna. 1x GbE uplink, 4x GbE downlink (1 PSE), RJ45 passthrough pair, BLE/Zigbee radio, 1x USB and 1x 48V DC. Restricted Regulatory Domain: Egypt, Israel.	$495	€ 450	I	02
OAW-AP1301H-US	OmniAccess Stellar Indoor AP1301H. Dual radio 2.4/5Ghz 2x2 802.11ax, with integrated omni antenna. 1x GbE uplink, 4x GbE downlink (1 PSE), RJ45 passthrough pair, BLE/Zigbee radio, 1x USB and 1x 48V DC. Restricted Regulatory Domain: US.	$495	€ 450	I	02

Note: OmniAccess Stellar OAW-AP1xxx-US model access points price will include a 10% tariff surcharge, which is applicable when affected items are imported into the USA.
In USPL (OAW-AP1331-US - $1645, OAW-AP1301H-US - $545).

Conditions to access this offer

Contracts
- OmniAccess Stellar access points are included in the IP Networking Price List. The portfolio is available for all partners who have a valid Alcatel-Lucent Enterprise contract.

Staff certification requirements
- To guarantee the best level of service to end users, the standard requirements for access to IP networking apply. The training courses required to provide the appropriate competency level are listed in the Training section below. For more details, see the Enterprise Partner Program Guide available on MyPortal.

Warranty and Support

- All OmniAccess Stellar access points identified in this eFlash are entitled to Hardware Limited Lifetime Warranty (HLLW)
- All OmniAccess Stellar access points identified in this eFlash are entitled to Partner Complementary Support for Enterprise Segment (except for USA)
- Software upgrades and updates to the OmniAccess Stellar access points identified in this eFlash are each subject to a valid support entitlement and lifecycle status

For support services extension, it is recommended that Support Software or Support Plus be purchased. Support Service and Support Plus can be purchased through eBuy or PaLM (Proactive Lifecycle Management).
For more details regarding warranty and support, please see the Support Services for Network Products Service Essentials for Business Partners available on MyPortal.

Delivery/shipment details

Six week delivery lead time is anticipated at initial introduction.

Training

- **Sales**
  The OmniAccess Stellar WLAN - Online Training (Ref. DT00WSA029 - ACSR included) course presents the key benefits of OmniAccess Stellar, a best-in-class Wi-Fi, future-proof solution. OmniAccess Stellar offers a superior user experience, including IoT onboarding, and innovative services enablement to provide new revenue streams. You will also explore UCOPIA's full Wi-Fi connectivity solution offer and learn how advanced captive portals can be integrated with the OmniAccess Stellar solution.

- **Presales**
  The OmniAccess Stellar WLAN Presales - Online Training (Ref. DT00WPS288) course covers the description of the OmniAccess Stellar portfolio, including the new Wi-Fi 6 access points, the distributed architecture, as well as deployment and scaling considerations. The associated ACPS certification exam (Ref. DT00WCE203) validates the knowledge and skills acquisition associated with this new solution.

  The OmniAccess Stellar WLAN Presales Update 2021 - Online Training (Ref. DT00WPS298) course provides information about the latest releases and allows you to renew your ACPS certification.

- **Post sales**
  For new learners, the OmniAccess Stellar WLAN Enterprise Express - Online Training (Ref. DT00WTE255) course is designed to help you learn how to deploy the solution in Wi-Fi Express mode and the OmniAccess Stellar WLAN Express ACFE Certification is triggered at the completion of course.

  The OmniAccess Stellar WLAN Enterprise Basic - Online Training (Ref. DT00WTE268) course is designed to help you learn how to deploy the solution in Wi-Fi Enterprise mode and is associated with the OmniAccess Stellar WLAN Enterprise ACFE Certification – Online Exam (Ref. DT00WCE303).

  Attend the three-day OmniAccess Stellar WLAN deployment w/OmniVista 2500 - Classroom Training (Ref. DT00CTE270) course, or through virtual learning (Ref. DT00VTE270) to learn how to configure and troubleshoot network equipment using the OmniVista 2500 NMS administration tools and how to implement and support a WLAN network based on the OmniAccess Stellar WLAN solution.

  Experienced learners can attend the OmniAccess Stellar WLAN Adv. Troubleshooting/Update - Online Training (Ref. DT00WTE278) or through virtual learning (Ref. DT00VTE278) to learn about troubleshooting methodology and tools as well as the latest hardware and software updates, and renew their OmniAccess Stellar WLAN Enterprise ACFE or ACSE certification for an additional two years.

For your convenience, this eFlash will be available in French, German, and Spanish on the Partner portal a few days after publication in English. If there is a discrepancy between the English version and a translated version, the English version shall prevail.